

# RealEstateBulletin

# **Providing Service, Protecting You**

# **COMMISSIONER'S MESSAGE**

## Commercial loan modifications and advance fees



Current law requires a real estate broker who intends to collect an advance fee for loan modification services to submit the agreement to the Department

of Real Estate (DRE) prior to its use. If the DRE deems the agreement to be in compliance with the Real Estate Law, the DRE will issue the broker a "no objection" letter stating the broker may use the agreement to collect an advance payment for the specified services contained in the agreement. Almost all of the advance fee agreements submitted to date have been in connection with modification services for loans secured by <u>residential</u> property.

Now it appears that the market place may be poised for a second wave of loan modifications. In this case, <u>commercial</u> loan modifications. In recent months the DRE has received an increasing number of requests from brokers to obtain advance fee agreements for commercial loan modification services. The purpose of this column is to clarify the licensing requirements for anyone engaged in <u>commercial</u> loan modifications.

Unless narrow and specific statutory exemptions apply, negotiating a commercial or residential loan modification requires licensing as a lawyer, a real estate broker, or as a salesperson properly licensed and working under the supervision of his/her broker. Under Section 10131(d) of the California Business and Professions Code (B&P), real estate brokers can lawfully perform such loan modification services. Attorneys rendering legal services to a client are exempt from the real estate licensing requirements as long

as they are engaged in the practice of law and not actively and principally engaged in the business of negotiating real estatesecured loans (B&P §10133.1[a][5]). In the current residential loan modification crisis, various business models have been utilized by attorneys, real estate licensees and unlicensed persons that violate the Real Estate Law and, potentially, the California State Bar's Rules of Professional Conduct for attorneys. Brokers intending to do commercial loan modifications must ensure that — if entering into business arrangements with attorneys — they comply with the Real Estate Law and the State Bar's rules.

In addition to the general real estate licensing requirement, there are other requirements that must be met before a real estate broker can accept an advance fee for performing loan modifications or any other services that require a real estate license. The rules and regulations governing the collection of advance fees have been a part of Real Estate Law for many decades. In fact, B&P §10085, which requires the submission of an advance fee agreement to the DRE, was added to the law in 1958, as were Commissioner's Regulations 2970 and 2972. They were put in place to assure that consumers paying upfront money receive promised services. These rules are the same for any advance fee service. The rules require a licensed broker to submit his or her proposed advance fee agreement, accounting format, and any advertising or promotional materials to the DRE for review prior to its use. The broker cannot use the agreement or collect any fees in advance until he or she receives a "no objection" letter from the DRE.

There are rules that must be followed Continued on page 11

# **Electronic examinations** are here!

On August 3, 2009, DRE's new Electronic Examination System rolled out in the Oakland District Office. This computer- based system allows examinees to take the real estate salesperson and broker examinations and receive their results immediately following completion of the test. In addition, qualified candidates who have submitted a Combination Examination and License application, and pass their exam, can be issued a temporary license which allows them to commence conducting licensed activities immediately.

The electronic exam system improves examination security, testing practices, and will contain future examination costs by reducing administration overhead. Examination security eliminates the threat of examination theft and electronically captures candidate identification information. These testing practices provide for more effective proctor oversight. Examination administration costs will be reduced by eliminating the need for printing and duplicating examination booklets which in turn will allow for reduction and eventual elimination of material storage and shipping costs

How does it work? The electronic examination system is an easy-to-use format. Exam workstations only contain a computer monitor and mouse; keyboards are not used. The activation of the workstation occurs with the assignment of a mouse to an examinee. Applicants will be able to navigate back and forth through the questions and choose answers by pointing and clicking with the mouse. Other benefits include testing tools such as a clock which counts down the test time, and a counter which tracks the number of questions answered and of those remaining.

The electronic examination system will be deployed at all DRE District Offices on a phased schedule once exam centers are renovated. The Fresno Office is the next planned site and will implement electronic exams in December.

## REAL ESTATE BULLETIN

Official Publication of the California Department of Real Estate
Vol. 69, No. 3

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# Reminder from Franchise Tax Board: Nonresident withholding requirements for California property managers



Provided by the California Franchise Tax Board Like the Foreign Investment in Real Property Act of 1980 (FIRPTA), where California real property managers are required to withhold on rental income paid to foreign persons, California has similar laws for withholding on California source income paid to foreign persons and nonresident property owners. This includes rental income paid to nonresident property owners.

Unless certain exceptions apply, property managers who make California source income payments to nonresident property owners must

withhold and send to Franchise Tax Board (FTB) seven percent of the amount that exceeds \$1,500 in a calendar year. (California Revenue and Taxation Code Section 18662)

Pursuant to the California Revenue and Tax Code Section 18662 and the Internal Revenue Code 1441, both the FTB and the Internal Revenue Service consider California property managers as nonresident withholding agents for both foreign and nonresident property owners. For California purposes, that means property managers must withhold on rent payments to nonresident property owners and submit the amounts withheld to FTB. Failure to do so could cause property managers to be liable for the amounts that should have been withheld.

The FTB has been involved in extensive outreach to inform property managers of their responsibility under the law. In order to achieve optimal compliance the FTB has given the property managers until December 31, 2009, to inform their customers of nonresident withholding laws, establish their own internal process, and comply by January 1, 2010.

## *Is nonresident withholding a new tax?*

No. While laws governing nonresident withholding were first enacted in 1951 (see Stats. 1951 ch. 257), FTB's goal is to better educate withholding agents, in this case, property managers, on their responsibilities.

Nonresident withholding is a prepayment of tax similar to the Employment Development Department's payroll tax withholding on California residents' wages. After California property managers withhold on payments to nonresident property owners, the managers send the withheld amounts to FTB. The FTB distributes the withholding amount to the property owners' tax account as a withholding credit. Property owners claim the withholding credit when they file their required California tax return.

# Trust accounts: Complying with Department of Real Estate's guidelines

The FTB and DRE are working together to provide long-term guidance on trust accounts and nonresident withholding for property managers.

As property managers have amended their property management contracts to include compliance with FIRPTA withholding laws, they should amend their contracts with their nonresident property owners to include remitting nonresident withholding to the FTB.

Find forms and additional information at FTB's Web site, ftb.ca.gov and search for "withholding". Or, you may email us at: wscs.gen@ftb.ca.gov. Please do not send confidential information via email. Or, you may call: 888-792-4900.

# Beware of hiring unlicensed contractors! Know the law and your responsibilities as a real estate agent

improvement

complaints in the United States

Provided by the Contractors State License Board

Contracting without a license is a crime in California, and hiring unlicensed people for improvement projects is potentially risky and costly. Unlicensed contractors expose consumers to significant financial harm if injury, property damage, or project abandonment occurs.

The least expensive bid for improvements or corrections before a home is sold or purchased may appeal to you or your client. But if that bid is not from a licensed contractor and exceeds the \$500 threshold, it is illegal. Plus, unlicensed contractors are not likely to carry workers' compensation insurance, license bonds, or general liability insurance.

If a disagreement occurs with an unlicensed contractor, the Contractors State License Board (CSLB) may not be able to help resolve a complaint; the only remedy available to a property owner may be civil court. Criminal courts may order a person convicted of contracting without a license to pay restitution. However, a

convicted unlicensed contractor's restitution payments may Home be based on the ability to pay. contracts are among the top consumer While a consumer may have paid the full contract amount up

front, the convicted unlicensed contractor may only have to repay restitution in nominal amounts over an extended period of time.

Real estate licensees are specifically addressed in Business & Professions Code (B&P) Section 7044.1 which states, in part:

". . .nothing in this section shall authorize a real estate licensee or a property manager to act in the capacity of a contractor unless licensed by the board."

A real estate licensee found acting in the capacity of a contractor without a license could face administrative and/or criminal penalties. In addition, a financially harmed consumer could sue for monetary damages. B&P Code Section 7031 allows a consumer to recover all compensation paid to an unlicensed person in civil court and generally precludes an unlicensed person from being able to sue for works of improvement that require a contractor's license.

By law, anyone who contracts for a construction project valued at \$500 or more for labor and materials must be licensed by CSLB.

State-licensed contractors generally have four years of verified journeylevel experience in their trade, have passed trade and contractor license law exams, and have undergone professional background investigations. They post a license bond and carry workers' compensation insurance for employees (and themselves if they are roofers). Contractors who have applied for or changed their license since January 2005 must also pass a criminal background check. The law requires contractors

to include their license number in all advertisements; unlicensed contractors are required to say that they are not licensed in their advertisements.

There is an exemption from licensure requirements for home improvement jobs totaling less than \$500 for labor and materials. This exemption does not apply if the construction project is part of a larger operation, and contracts are made in amounts less than \$500 to evade the law.

The Registrar of Contractors may issue citations to unlicensed contractors that include civil penalties up to \$15,000, or complaints may be referred to local prosecutors for criminal filing. A second conviction for contracting without a license carries a mandatory, 90-day jail sentence and a fine of 20 percent of the contract price or \$4,500, whichever is greater.

Many problems can be avoided if consumers and their agents know the law and their rights. It only takes a few minutes to

construction

research a contractor to ensure he or she has a license in good standing with the state, and that it holds the required bond and insurance.

The law is specific regarding home improvement contracts, service and repair contracts, and new home construction contracts. The maximum down payment a home improvement contractor may request is \$1,000 or 10 percent, whichever is less, unless the contractor has a blanket performance and payment bond on file with CSLB. Always check their license record on the CSLB Web site. You can look up contractors by their license number, business name, or employee names.

Many local building departments routinely verify licensure before issuing permits. If an owner-builder permit is pulled, city or county building inspectors may verify that the work is actually being performed by the owner, not an unlicensed contractor. CSLB often partners with local and state agencies to conduct compliance checks. A homeowner who pulls an owner-builder permit assumes full responsibility for all phases of the project and its integrity. If an unlicensed contractor is hired to do the work, the homeowner could be responsible for:

> Registering with the state and federal government as an

employer;

Withholding state federal income taxes, federal Social Security taxes, paying disability insurance, making employment compensation contributions; and

Providing workers' compensation insurance.

Verify a contractor's license and its status by visiting the CSLB Web site: www.cslb.ca.gov or by calling the automated toll-free line: (800) 321-CSLB (2752).



## Disciplinary action: March 2009 - May 2009

- A list of actions is not published in this Bulletin until the 30-day period allowed for court appeal has expired or, if an appeal is filed and the disciplinary action is stayed, until the stay is dissolved. Names of persons to whom licenses are denied on application are not published.
- Licensees are listed alphabetically by the District Office region of responsibility.
- The license type is listed in parentheses after the licensee's name. [REB - Real Estate Broker; RREB - Restricted Real Estate Broker; RES - Real Estate Salesperson; RRES - Restricted Real Estate Salesperson; PRLS - Prepaid Rental Listing Service; RPRLS - Restricted Prepaid Rental Listing Service; REO - Real Estate Officer; REC – Real Estate Corporation]
- Below are brief summaries of various regulations and code sections. The full text of the sections is available on the DRE Web site www.dre.ca.gov under Real Estate Law and/or Regulations.
- Disciplinary actions that are "stayed" means there is "a delay in carrying out" all or part of the recommended discipline.

## **COMMISSIONER'S REGULATIONS**

| 2715    | Licensee's failure to maintain current business or mailing address        |
|---------|---|
|         | with DRE  |
| 2725    | Failure of broker to exercise reasonable supervision over the activities  |
|         | of his or her salespersons  |
| 2726    | Failure to have broker-salesperson agreements                             |
| 2731    | Unauthorized use of fictitious business name                              |
| 2740    | Performing licensed acts by corporation without a designated officer      |
| 2753    | Broker's failure to retain salesperson's license at main office or return |
|         | license at termination of employment                                      |
| 2831    | Failure to keep proper trust fund records                                 |
| 2831.1  | Inadequate separate trust fund beneficiary records                        |
| 2831.2  | Failure to reconcile trust account  |
| 2832    | Failure to comply with trust fund handling provisions                     |
| 2832(a) | Failure of broker to place trust funds into hands of owner, into neutral  |
|         | escrow depository or trust fund account within three business days        |
|         | of receipt  |
| 2832(d) | Failure of broker holding trust funds contingent on offer of acceptance   |
|         | to properly place funds within three days of acceptance.                  |
| 2832(e) | Failure of broker acting as escrow holder to deposit trust funds in trust |
|         | account by next business day following receipt                            |
| 2832.1  | Failure to obtain permission to reduce trust fund balance in a multiple   |
|         | beneficiary account   |
| 2834    | Trust account withdrawals by unauthorized or unbonded person              |
| 2835    | Retention of broker funds in trust accounts                               |
| 2840    | Failure to give approved borrower disclosure                              |
| 2950    | Violation of broker-controlled escrow requirements                        |
| 2950(d) | Failure of broker handling escrows to maintain records and accounts       |
| 2950(h) | Failure to disclose interest in the agency holding the escrow             |
| 2951    | Improper record keeping for broker handled escrows                        |
|         |   |

## **BUSINESS AND PROFESSIONS CODE**

| 480(a)(3) | Performance of act which would have been grounds for disciplinary action |
|-----------|--|
| 490       | Substantially related criminal conviction                                |
| 10130     | Acting without license   |
| 10137     | Unlawful employment or payment of compensation                           |
| 10145     | Trust fund handling  |
| 10145(a)  | Trust fund handling  |
|           |  |

| 10145(d)             | Violation of interest-bearing trust account requirements                                    |
|----------------------|---|
| 10145(d)<br>10145(c) | Failure by salesperson to deliver trust funds to broker                                     |
| 10143(c)<br>10148    | Failure to retain records and make available for inspection                                 |
| 10148                | Failure by designated officer to supervise licensed acts of corporation                     |
| 10159.5              | Failure to obtain license with fictitious business name                                     |
| 10159.5              | Failure to maintain salesperson licenses in possession of broker                            |
| 10160                | Failure of broker to notify Commissioner of salesperson employment                          |
| 10161.6              | Failure to maintain a place of business   |
| 10162                | Failure to maintain a place of business  Failure to comply with specified B&P code sections |
| 10103<br>10176(a)    | Making any substantial misrepresentation  |
| 10176(a)<br>10176(b) | Making false promise  |
| 10176(c)             | Continued & flagrant course of misrepresentations through salespersons                      |
| 10176(c)<br>10176(d) | Failure to disclose dual agency   |
| 10176(d)<br>10176(e) | Commingling trust funds with brokers funds  |
| 10176(c)<br>10176(f) | Exclusive listing agreements without definite termination date                              |
| 10176(r)<br>10176(g) | Secret profit or undisclosed compensation   |
| 10176(g)<br>10176(h) | Secret profit under option agreement  |
| 10176(i)             | Fraud or dishonest dealing in licensed capacity   |
| 10177(a)             | Procuring a real estate license by misrepresentation or material false                      |
| 10177(a)             | statement   |
| 10177(b)             | Conviction of crime   |
| 10177(c)             | False advertisement   |
| 10177(d)             | Violation of real estate law or regulations   |
| 10177(e)             | Willfully using term "Realtor" or any trade name or insignia of member-                     |
|                      | ship in any real estate organization of which licensee is not a member                      |
| 10177(f)             | Conduct that would have warranted denial of a license                                       |
| 10177(g)             | Negligence or incompetence in performing licensed acts                                      |
| 10177(h)             | Failure to supervise salespersons or licensed acts of corporation                           |
| 10177(i)             | Improper use of governmental employment giving access to                                    |
|                      | confidential records  |
| 10177(j)             | Fraud or dishonest dealing as principal   |
| 10177(k)             | Violation of restricted license condition   |
| 10177.5              | Civil fraud judgment based on licensed acts   |
| 10231.2              | Failure to give self-dealing notice   |
| 10234                | Failure by broker negotiating mortgage loan to record or cause trust deed                   |
|                      | to be recorded  |
| 10235.5              | Lender purchaser disclosure violation   |
| 10238(1)             | Failure of RPS dealer to file annual report   |
| 10238(a)             | Failure of broker to notify Commissioner within 30 days of 1st mortgage                     |
|                      | transaction or of any material change in required notice                                    |
| 10238(d)             | Illegal sale of promotional notes   |
| 10238(f)             | Violation of restriction to sell notes in excess of 10 to qualified persons                 |
| 10238(g)             | Sale of notes with illegal terms  |
| 10240                | Failure to provide mortgage loan disclosure statement                                       |
| 10241                | Improper mortgage loan disclosure statement   |
| 11022                | False advertising in subdivision sales  |
|                      |   |

## FINANCIAL CODE

| 4973(b)(1)   | Violation of covered loan prohibitions regarding negative amortization |
|--------------|--|
|              | & installment payment totals   |
| 4973(k)(1)   | Failure to provide covered loan consumer notice                        |
| 4975 et seq. | Violation of covered loan requirements                                 |
|              |  |

## REVOKED LICENSES

#### FRESNO REGION

#### Cook, Wendy Marie (REB)

428 Center St., Taft Effective: 4/24/09 Violation: 10162, 10177(d)

## Duarte, Jason Lawrence (RES)

1463 Fallbrook, Clovis Effective: 5/21/09 Violation: 490, 10177(b)

## Galindo, Lawrence (RES)

2807 Elm St., Bakersfield Effective: 4/24/09 Violation: 10176(i)

#### Hannig, John Charles (RES)

485 W. Nees Ave., Apt. 120, Fresno Effective: 4/24/09

Violation: 490, 10177(b)

#### Helfer, Michelle Lynette (RES)

220B Beckett Place, Grover Beach

Effective: 5/14/09 Violation: 490, 10177(b)

#### Hernandez, Christian (RES)

29752 Melinda Rd., Ste. 332, Rancho Santa Margarita Effective: 5/26/09 Violation: 490, 10177(b)

#### Lloyd, Arnold James (RES)

PO Box 14056, Pinedale Effective: 4/9/09 Violation: 490, 10177(b)

#### McKindley, Stephanie Sue (RES)

812 Whittendale St., Bakersfield Effective: 5/26/09

Violation: 490, 10177(b)

## Oregon, Mari Valle (RES)

32527 Lincoln Rd., Visalia Effective: 4/16/09 Violation: 10177(b)

## Perez, Maria Soledad (RES)

13508 Giro Dr., Bakersfield Effective: 5/8/09 Violation: 10177(b)

## LOS ANGELES REGION

## A Plus Investments, Inc. (REC)

16406 Paramount Blvd., Paramount

Effective: 4/30/09

Violation: 2742, 10162, 10177(d)(f)

## Alexander, Terrence Fitzgerald (RES)

1328 Second St., Santa Monica Effective: 4/16/09 Violation: 490, 10177(b)

## Ameriprop Enterprises, Inc. (REC)

5325 Holt Blvd., Montclair

Effective: 4/20/09

Violation: 2831, 2831.1, 2832, 2834, 2951, 10145, 10176(e)(g)(i), 10177(d)(g), 10236.4

## AS Mortgage Corp. (REC)

9375 Archibald Ave., Ste. 111,

Rancho Cucamonga Effective: 3/24/09

Violation: 2725, 2831, 2831.1, 2832,

2840, 10137, 10145, 10159.2, 10176(e), 10177(d)(g),

10240(a)

## Barclift, John Ralph (REB, REO)

3731 Wilshire Blvd. #830, Los Angeles

Effective: 4/30/09

Violation: 10137, 10159.2, 10177(d)

## Barnabe, Donald Marcel (RES)

100 Cliff Dr. #24, Laguna Beach Effective: 5/21/09

Violation: 490, 10177(b)

## Baslow, Jessica Lynn (RES)

21731 Saticoy St. #47, Canoga Park Effective: 5/26/09

Violation: 490, 10177(b)

#### Breger, Bruce Jay (RES)

10501 Wilshire Blvd. #1803, Los Angeles

Effective: 4/16/09 Violation: 490, 10177(b)

#### Burgess, Lauren Jean (RES)

424 S. Grand St., Orange Effective: 4/13/09 Violation: 490, 10177(b)

#### Camarena, Jacob Hico (RES)

PO Box 342, Lake Arrowhead Effective: 4/16/09

Violation: 490, 10177(b)

#### Carey, Darrell (RES)

7658 Yellow Iris Ct., Fontana Effective: 4/29/09 Violation: 490, 10177(b)

## Chin, Fred Song Mo (RES)

15057 Sherman Way #B, Van Nuys

Effective: 5/26/09 Violation: 490, 10177(b)

## Chisom, Peter Maurice (RES)

PO Box 84198, Los Angeles Effective: 4/16/09 Violation: 490, 10177(b)

## Coastview Capital, Inc. (REC)

131 N. Tustin Ave., Ste. 210, Tustin

Effective: 4/30/09 Violation: 10148, 10162, 10177(d)(f), 10177.5

## Coleman, Craig (RES)

12736 Azores Ave., Sylmar Effective: 4/7/09 Violation: 490, 10177(b)

## Cornwell, Jennie Lynn (RES)

4222 Howard Ave., Apt. B,

Los Alamitos Effective: 3/19/09 Violation: 490, 10177(b)

## Cruz, Ever Orlando (RES)

6129 Cahuenga Blvd. #105,

North Hollywood Effective: 5/20/09 Violation: 490, 10177(b)

## De La Rosa, Octavio Esteban (RES)

20389 E. Crestline Dr., Walnut Effective: 4/23/09 Violation: 490, 10177(b)

## Evergreen Diversified Group, Inc. (REC)

259 S. Randolph Ave., Ste. 200, Brea Effective: 4/30/09 Violation: 10137, 10177(d)

#### Farias, Ruth Georgenne (REB, REO)

131 N. Tustin Ave., Ste. 210, Tustin

Effective: 4/30/09

Officer of: Coastview Capital, Inc. Violation: 10159.2, 10177(d)(f),

10177.5

#### First City Funding (REC)

3840 Old Topanga Canyon Rd., Ste. E,

Effective: 3/30/09

Violation: 2831, 2831.1, 2832.1, 2834, 2835, 2950(h), 10145,

10176(g), 10177(d)(g)

## Gaghagen, Stephen Joseph (RES)

PO Box 132107, Big Bear Lake

Effective: 3/25/09 Violation: 490, 1077(b)

## Galindo, Erwin Daniel (RES)

7021 Goodland Ave., North Hollywood Effective: 3/25/09

Violation: 490, 10177(b)

## Galvan, Rodrigo (REB)

5250 E. Beverly Blvd., Los Angeles

Effective: 5/26/09 Violation: 490, 10177(a)

## Garcia, Felipe (RES)

17418 Chatsworth St., Ste. 101,

Granada Hills Effective: 5/21/09 Violation: 490, 10177(b)

## Haines, Roland Randolph Jr. (RES)

733 S. Hindry Ave., Inglewood

Effective: 5/14/09 Violation: 490, 10177(b)

## Hannes, Melodye Sue (REB)

4419 Coldwater Canyon Ave., Ste. 1,

Studio City Effective: 4/30/09 Violation: 10177(f)

## Hanson, Thomas Eastman (RES)

19744 Beach Blvd., Ste. 303, Huntington Beach Effective: 5/27/09 Violation: 490, 10177(b)

## Hart, Michelle Lynn (RES)

26711 Aliso Creek Rd. #200A,

Aliso Viejo Effective: 3/23/09

Violation: 10130, 10137, 10177(d)(j)(k)

## Howell, Takesha Lashonda (RES)

8240 Elliot Green, Buena Park Effective: 5/19/09

Violation: 490, 10177(b)

## Huizar, Alfredo (RES)

PO Box 5510, Newport Beach

Effective: 5/4/09

Violation: 10130, 10137, 10177(d)(j)

## Johnson, Randy Robert (RES)

1403 N. Tustin Ave., Ste. 380, Santa Ana

Effective: 4/21/09 Violation: 490, 10177(b)

#### Johnson, Wendell Kory (RES)

21095 Avenida Magnifica, Lake Forest

Effective: 4/22/09 Violation: 490, 10177(b)

#### Johnston, Mitchell E. (RES)

1403 N. Tustin Ave., Ste. 380, Santa Ana Effective: 5/6/09

## Violation: 490, 10177(b)

Kang, Jung Han (RES) 5751 Marshall Ave., Buena Park

Effective: 4/13/09 Violation: 490, 10177(b)

#### Kavoosi, Kourosh (RES)

27762 Antonio Parkway #L1527, Ladera Ranch

Effective: 4/22/09 Violation: 10177(k)

## Keushgerian, Ara Louie (REB)

451 W. Bonita Ave. #20, San Dimas

Effective: 3/23/09 Violation: 10177.5

## Khan, Atiya (REB)

17322 Holmes Cir., Cerritos

Effective: 5/12/09

Violation: 2725, 2731(a), 10137, 10176(i), 10177(d)(g)(h)

#### Kim, Michael Dong (RES)

1255 Paseo Dorado, Fullerton Effective: 4/16/09 Violation: 490, 10177(b)

## Krick, Scott Erich (RES)

21811 Carlisle Rd., Apple Valley

Effective: 4/13/09 Violation: 490, 10177(b)

## Kusnady, Andre (REB)

12055 Foster Rd. #5, Norwalk

Effective: 4/27/09 Violation: 490, 10177(b)

## Luu, Cynthia (RES)

2309 England St. #4, Huntington Beach

Effective: 4/13/09 Violation: 490, 10177(b)

## Macon, Keshia La Shone (RES)

2502 Artesia Blvd., Redondo Beach

Effective: 5/7/09 Violation: 490, 10177(b)

## Marks, Ondeya Denise (RES)

231 E. Allessandro #A211, Riverside Effective: 5/26/09

## Violation: 490, 10177(b)

Marovic, Stephen (RES) 3638 E. Ridgeway Rd., Orange

Effective: 3/24/09

#### Violation: 490, 10177(b) Marquez, Cesar Omar (RES)

8539 Devenia St., Downey Effective: 5/12/09 Violation: 490, 10177(b)

## McClellan, Candace (RES)

17800 E. Colima Rd. #347, Rowland Heights Effective: 5/21/09

## Violation: 10177(k)

Mendoza, Tatiana Ashley (RES)

1291 W. Cerritos Ave., Unit 83, Anaheim Effective: 5/12/09

## Violation: 490, 10177(b) Mijango, Carolina (RES)

PO Box 5307, Santa Ana Effective: 5/6/09 Violation: 490, 10177(b)

## Minasyan, Vitali (RES)

808 S. Glendale Ave. #7, Glendale Effective: 3/23/09

## Violation: 490, 10177(b) Monney, Paul Alejandro (RES)

8112 9th St. #1, Buena Park Effective: 3/17/09 Violation: 490, 10177(b)

Moore, Michael Lawrence (RES) 36850 Pond Ave., Palmdale

Effective: 3/25/09 Violation: 490, 10177(b) Morgan, Bobby (RES) Tseng, Peter F. (RES) House, Tim (RES) Chernyshov, Alex (RES) 136 N. Grand Ave. #165, West Covina PO Box 181, Alhambra 14899 Herchell Dr., San Jose 6322 Santa Catarina Way, Effective: 5/18/09 Effective: 3/3/09 Effective: 3/4/09 Citrus Heights Violation: 490, 10177(b)(k) Violation: 490, 10177(b) Violation: 490, 10177(b) Effective: 3/30/09 Ou, Tim Sou Tien (REB) Valdovinos, Jose Arturo (RES) Kennon, Kobie Marie (RES) Violation: 490, 10177(b) 1390 Rose Ave., Venice 9155 Telegraph Rd., 2nd Fl, Pico Rivera 1355 Oak Crest Way, Antioch Deen, Marjorie Ann (RES) 5802 Thoroughbred Ct., Rocklin Effective: 3/23/09 Effective: 5/12/09 Effective: 5/21/09 Violation: 490, 10177(b) Violation: 490, 10177(b) Violation: 490, 10177(b) Effective: 3/30/09 Lim, Jeffery (RES) Violation: 490, 10177(b) Pryce, Damion Andrew (RES) OAKLAND REGION 1425 San Gabriel Blvd. #104, Rosemead 2440 Whipple Rd., Hayward Garcia, George (RES) AllPro Property Management (REC) Effective: 3/24/09 Effective: 4/24/09 123 American River Canyon Dr., 3909 Stevenson Blvd. Ste. B, Fremont Violation: 490, 10177(b) Violation: 490, 10177(b) Folsom Effective: 3/3/09 Rascon, Silvano (RES) Machado, Ronald Anthony (REB) Effective: 5/14/09 5061 Sharon Dr., La Palma Violation: 2831.2, 2832(a), 2832.1, 3909 Stevenson Blvd., Ste. B, Fremont Violation: 10176(a)(i), 10177(g)(j), 10145, 10145(a)(d), Effective: 5/6/09 Effective: 3/3/09 10231.2. 10232.5 10177(d) Violation: 10177(g)(h) Violation: 490, 10177(b) Hal, Jimmy Sr. (RES) ReKluf Realtors, Inc. (REC) Barwick, Gerald Daniel (RES) Morris, Monica (RES) 10594 Peter A. McCuen Blvd. #308. 1725 King St., Santa Rosa PO Box 7427, Burbank 40132 Windsor Ct., Fremont Effective: 5/14/09 Effective: 4/13/09 Effective: 3/3/09 Effective: 3/18/09 Violation: 490, 10177(b) Violation: 2742, 10177(d) Violation: 10176(i) Violation: 490, 10177(b) Renteria, Fernando Jr. (RES) Bernard, Ryan R. (RES) Orgunwall, Shakieb (REB) Hernandez, Kevin J. (RES) 10129 Mello Place, Cupertino 1542 Cameron Way, Stockton 10112 Monogram Ave., North Hills 39120 Argonaut Way, Ste. 721, Fremont Effective: 4/16/09 Effective: 3/3/09 Effective: 4/30/09 Effective: 3/23/09 Violation: 490, 10177(b) Violation: 490, 10177(b) Violation: 10159.2, 10176(a)(i), Violation: 10177(b) Bissessar, Desmond Tennison (RES) 10177(d)(h) Richards, Evan John (RES) Howerton, Sari Anne (RES) 26502 Esteban, Mission Viejo 238 Baltimore Way, San Francisco Pabinguit, Marina Calibo (RES) 767 Hemmingway Ct., Tracy Effective: 4/7/09 Effective: 3/19/09 900 Keith Ln., Santa Clara Effective: 3/20/09 Violation: 490, 10177(b) Violation: 490, 10177(b) Effective: 5/4/09 Violation: 490, 10177(b) Bullard, Rodney Alonzo (REB) Rozema, Randy (RES) Violation: 10177(j) Hunter, Tracy Marie (RES) 4935 Bridle Way, Antioch 1746 Sunny Park, Redlands Pignanello, William Josiah (RES) 4064 Flying C Road #1, Cameron Park Effective: 5/14/09 1060 South 3rd St. #239, San Jose Effective: 4/22/09 Effective: 4/23/09 Violation: 490, 10177(b) Violation: 10145, 10176(a)(e)(i), Effective: 3/4/09 Violation: 490, 10177(b) 10177(d)(g)(j)Salazar, Florentino James (REB) Violation: 490, 10177(b) Kanady, Ken Cortez (RES) Calwide Mortgage & Real Estate, Inc. (REC) 5333 Wilkinson Ave., Valley Village Quirke, Paul James (RES) 111 Orrington Cir., Sacramento Effective: 5/14/09 37485 Fremont Blvd., Ste. A, Fremont 23365 Skyview Ct., Los Gatos Effective: 4/23/09 Effective: 4/30/09 Violation: 490, 10177(b) Effective: 5/28/09 Violation: 490, 10177(b) Violation: 10130, 10137, 10176(a)(i) Sandeman, Jason Matthew (RES) Violation: 10177(b) Le, Tony Quy (RES) 14291 Spa Dr., Huntington Beach Clark, David Paul (REB) Rivera, Juan Manuel (RES) 3625 Grimshaw Way, Elk Grove 835 Blossom Hill Rd., Ste. 101, San Jose Effective: 5/7/09 1969 Alamo Ln., Santa Rosa Effective: 3/4/09 Effective: 5/14/09 Violation: 490, 10177(b) Effective: 4/24/09 Violation: 490, 10177(b) Scholes, Anita J. (RES) Violation: 490, 10177(b) Violation: 490, 10177(b) Lester, David Alan (REB) Collantes, Blanca (REB) 27519 Ynez Rd., Temecula Rodriguez, Hazel Louise (RES) 6537 Madison Ave., Sacramento 326 Capistrano Ave., San Francisco Effective: 5/21/09 2020 S. Bascom Ave., Ste. C, Campbell Effective: 5/27/09 Effective: 4/14/09 Violation: 490, 10177(b) Effective: 4/13/09 Violation: 490, 10177(b) Violation: 10176(a)(b)(i), 10177(g)(j)(k) Solis, Jose Nelson (RES) Violation: 490(a), 10177(b) Marin, Alfredo (RES) Crancer, Sherman Paul (REB) 934 S. Susanna Ave., West Covina Secure Financial, Inc. (REC) 2905 Emerald Ct., Sacramento Effective: 4/30/09 3520 Brook St., Ste. 3, Lafayette 2608 Central Ave., Ste. 1, Union City Effective: 3/18/09 Effective: 3/4/09 Violation: 10145(c), 10176(i), 10177(d) Effective: 5/12/09 Violation: 490, 10177(b) Violation: 2715, 10162, 10177(d) Stewart, Pinar (RES) Violation: 10137, 10176(a)(i), 10177(d) Miller, Wayne Thomas (REB) c/o Tarbell Realtors, 1403 N. Tustin Gailiunaite, Vita (RES) 64 Firefly Lane, Napa (g), 10240 5475 Prospect Rd. #308, San Jose Ave., Ste. 380, Santa Ana Sevilla, Linda M. (RES) Effective: 5/14/09 Effective: 3/3/09 Effective: 5/21/09 1300 Solano Ave., Albany Violation: 490, 10177(b) Violation: 490, 10177(b) Violation: 490, 10177(b) Effective: 3/3/09 Ona, Josue Chavez (REB) Galindo, Esther Darlene (RES) Stone, Brandy Lynn (RES) Violation: 490, 10177(b) 2341 Santuary Dr., Fairfield 1350 Arlington Rd., Livermore 1121 Rivas Ln., Oxnard Titus, Vivian Michelle (RES) Effective: 3/5/09 Effective: 4/30/09 Effective: 3/3/09 2312 Lone Tree Ct., Bakersfield Violation: 10176(a)(i), 10177(j) Violation: 490, 10177(b) Violation: 490, 10177(b) Effective: 5/8/09 Palmer, Alan Dean Otis (RES) Gebala, David Allen (REB) Taylor, Diane (RES) Violation: 490, 10177(b) 12801 Fair Oaks Blvd. #261, 11347 Aclare Cir., Cerritos 73 Third St. #16, Los Altos Van Huisen, Gregory Scott (RES) Citrus Heights Effective: 5/14/09 Effective: 4/23/09 5561 Lanai Ct., Byron Effective: 4/23/09 Violation: 490, 10177(b)(k) Violation: 490, 10177(b) Violation: 490, 10177(b) Effective: 4/7/09 Halliwell, Patricia (RES) Thomas, Geoffrey Nathan (RES) Violation: 490, 10177(b) Parker, Summer Eve (RES) 3526 Investment Blvd., #211, Hayward 2100 N. Beachwood Dr., Ste. 101, 9273 Deddington Way, Sacramento

SACRAMENTO REGION

3499 Brookside Ave., #F-191, Stockton

Beeson, Tyron James (RES)

Effective: 5/8/09

Violation: 490, 10177(b)

Effective: 3/3/09

Violation: 490, 10177(b)

10211 Creek Trail Cir., Stockton

Perkins, Anthony Jason (RES)

Effective: 4/24/09

Violation: 10176(i)

Effective: 5/4/09

Hargis, Luke Ashley (RES)

Effective: 5/25/09

Violation: 490, 10177(b)

Violation: 2731(a), 10130, 10137,

1573 Calle Santiago, Pleasanton

10176(a)(i), 10177(d)(g)

Los Angeles Effective: 4/23/09

Violation: 490, 10177(b)(k)

9361 Bolsa Ave., Ste. 208, Westminster

Tran, Diane Phuong (RES)

Effective: 4/8/09

Violation: 490, 10177(b)

Reiff, James Bruce (REB)

460 S. Franklin St., Fort Bragg

Effective: 3/4/09 Violation: 490, 10177(b)

Reynolds, Dan Warren (RES)

8216 Plumeria Ave., Fair Oaks

Effective: 3/5/09 Violation: 490, 10177(b)

Villalobos, Victor Manuel (RES)

3822 Spring Meadow Ln., Stockton

Effective: 4/23/09 Violation: 490, 10177(b) Webb, Erin Victoria (RES)

6136 Van Alstine Ave., Carmichael

Effective: 4/24/09
Violation: 490, 10177(b)

SAN DIEGO REGION

Abbott, Dustin Ryan (RES)

6315 Ridge Manor Ave., San Diego

Effective: 5/21/09 Violation: 490, 10177(b)

Arizola, Cesar Augusto (RES)

27315 Jefferson Ave., Ste. J212,

Temecula Effective: 4/30/09 Violation: 490, 10177(b)

Griggs, Richard Cecil (RES)

Smoke Tree Ranch, 100 S. Sunrise Way

A-452, Palm Springs Effective: 3/23/09 Violation: 10176(a)

Guzman, Carlos Frederico (REB. REO)

2200 W. Wilson St. #14, Banning

Effective: 3/24/09

Officer of: AS Mortgage Corp.

Violation: 2725, 2831, 2831.1, 2832, 2840, 10137, 10145, 10159.2,

10176(e), 10177(d)(g)(h),

10240(a)

Guzman, Carlos Frederico (REB, REO)

2200 W. Wilson St. #14, Banning

Effective: 4/20/09

Officer of: Ameriprop Enterprises, Inc. Violation: 2831, 2831.1, 2832, 2834, 2951, 10145, 10159.2

2951, 10145, 10159.2, 10176(e)(g)(i), 10177(d)(g) (h), 10236.4

Iverson, Travis Corey (RES)

18683 Dallas Ave., Riverside

Effective: 3/24/09 Violation: 10137, 10176(a)(b)(e)(i),

10177(d)(g)

Jimenez, Bryan (RES)

1303 Riverview Ave., El Centro

Effective: 4/23/09 Violation: 490, 10177(b)

Landers, Mark (RES)

198 Caldera, Perris Effective: 3/17/09 Violation: 490, 10177(b) Luna, Irene (RES)

6691 Morab St.., Corona

Effective: 4/27/09 Violation: 490, 10177(b)

Martin, Gary Victor (RES)

30240 Dracaea Ave., Moreno Valley

Effective: 5/4/09 Violation: 490, 10177(b) Merrill, Damian Paul (RES)

3076 Via Alicante, Apt. C, La Jolla

Effective: 5/5/09 Violation: 490, 10177(b)

Petersen, Arthur Robert (RES)

3610 Central Ave., Ste. 400, Riverside

Effective: 4/20/09 Violation: 490(a), 10177(b)

Ray, John Donald (RES)

9310 Sage Ave., Riverside Effective: 4/7/09 Violation: 490, 10177(b)

Sturdivant, Regina (RES)

4835 A Street, San Diego Effective: 5/13/09 Violation: 490, 10177(b)

Vaughn, Jovan Riste (REB)

3395 N. Indian Canyon, Palm Springs

Effective: 4/24/09 Violation: 490, 10177(b)

REVOKED WITH A RIGHT TO A RESTRICTED LICENSE

FRESNO REGION

Becerra, Eric Bernardino (RES)

278 W. Teague Ave., Fresno

Effective: 5/6/09

Violation: 10130, 10176(b), 10177(d)(g) Right to RRES license on terms and

conditions

Morales, Giovanni Sergio (RES)

3733 E. Vassar Ct., Visalia Effective: 5/1/09 Violation: 10176(a)(i)

Right to RRES license on terms and

conditions

LOS ANGELES REGION

Amer, Salman (REC)

2172 Scholarship, Irvine

Effective: 3/25/09

Violation: 490, 10177(b)

Right to RRES license on terms and

conditions

Better Mortgage Brokers, Inc. (REC)

2335 W. Foothill Blvd., Ste. 18, Upland

Effective: 4/2/09

Violation: 2831, 2831.1, 2832(a), 10145,

10177(d), 10240

Right to RREC license on terms and

conditions

Suspended for 30 days—stayed for 2 years on terms and conditions

Carpe, Bonnie Lee (RES)

567 W. Channel Islands Blvd. Box 357,

Port Hueneme
Effective: 5/27/09
Violation: 490, 10177(b)
Right to RRES license on terms and

conditions

Cea, Nancy Veronica (REB) 1535 E. 17th St. #104, Santa Ana

Effective: 5/8/09

Violation: 2831, 2831.1, 2831.2, 2832.1, 2834, 2950(d), 10145,

10177(d)(h)

Right to RREB license on terms and

conditions

Cruz, Louis (REB, REO)

24910 Las Brisas Rd., Ste. 114, Murrieta

Effective: 4/24/09

Officer of: Freedom Enterprises, Inc. Violation: 10159.2, 10176(a)(i),

10177(d)(g)(h), 10240(a)

Right to RREB license on terms and conditions

De La Rosa, Renato A. (RES)

6323 Matilija Ave., Van Nuys

Effective: 3/5/09 Violation: 490, 10177(b)

Right to RRES license on terms and conditions

Dondanville, Karen Marie (RES)

24641 Rollingwood Rd., Lake Forest

Effective: 4/2/09 Violation: 490, 10177(b)

Right to RRES license on terms and

conditions

Duran, Dora Luz (RES)

3719 Southview Ct., Palmdale *Effective:* 4/13/09 *Violation:* 490, 10177(b)

Right to RRES license on terms and conditions

Freedom Enterprises, Inc. (REC)

24910 Las Brisas Rd., Ste. 114, Murrieta

Effective: 4/24/09

Violation: 10176(a)(i), 10177(d)(g)(h),

10240(a)

Right to RREC license on terms and

conditions

Gomez, Kashia (RES)

1639 Via Rubio Dr., Santa Maria

Effective: 4/30/09

Violation: 480(a)(3), 10177(f) Right to RRES license on terms and

conditions

Hamilton, Edwin Alexander (RES) 3289 Box Elder Ct., Simi Valley

> Effective: 5/12/09 Violation: 490, 10177(b)

Right to RRES license on terms and

conditions

Herbert, Paul Wayne (REB)

22287 Mulholland Hwy. #412,

Calabasas

Effective: 3/25/09 Violation: 490, 10177(b)

Right to RREB license on terms and

conditions

Suspended for 14 days

Hogue, Larry Gene (RES)

740 Union Ave., Orcutt
Effective: 4/8/09
Violation: 490, 10177(b)
Right to RRES license on terms and

conditions

Hurd, Charles Christopher (REB)

42265 Fox Farm Rd., Big Bear Lake Effective: 3/2/09
Violation: 490, 10177(b)

Right to RREB license on terms and

conditions

5135 E Avenue R 11, Palmdale

Iraheta, Juan Carlos (RES)

Effective: 5/28/09

Violation: 490, 10177(b) Right to RRES license on terms and

conditions

Jones, Jerry Allen (RES)

24048 Via Sereno, Valencia Effective: 5/18/09 Violation: 10177(k)

Right to RRES license on terms and  $\,$ 

conditions

Lehman, Shannon Kristine (RES)

1748 Taylor Ln., Placentia Effective: 5/18/09 Violation: 10177(k)

Right to RRES license on terms and

conditions

McBride, Thomas Toshio (RES)

1040 Cadiz Dr., Simi Valley

Effective: 4/21/09 Violation: 490, 10177(b)

Right to RRES license on terms and

conditions
McDermut, Maureen Martino (RES)

928 El Rancho Rd., Santa Barbara

Effective: 3/10/09
Violation: 490, 10177(b)
Right to RRES license on terms and

Mogush, Joshua James (REB)

conditions

303 Chaumont Cir., Foothill Ranch

Effective: 4/8/09
Violation: 490, 10177(b)(f)
Right to RRES license on terms and

conditions Moran, Edwin Joevanni (RES)

4046 Harnett Ave., El Monte Effective: 4/8/09

Violation: 10177(k)
Right to RRES license on terms and

conditions

N N Property Mangement, Inc. (REC) 1915 W. Glenoaks Blvd. #201, Glendale

Effective: 5/22/09
Violation: 2832.1, 2834, 10145,

10177(d)

Right to RREC license on terms and

conditions Nagy, Nicholas III (REB, REO)

1915 W. Glenoaks Blvd. #201, Glendale

Effective: 5/22/09
Officer of: N N Property Management,

Inc.
Violation: 10159.2, 10177(h)
Right to RREB license on terms and

conditions

Napoli, Joseph Martin (RES) 235 Santa Isabel Ave., Costa Mesa

Effective: 5/27/09 Violation: 490, 10177(b) Right to RRES license on terms and

conditions
Perez, Isidro O. (RES)

834 West 14<sup>th</sup> St., Upland *Effective:* 4/21/09

Violation: 490, 10177(b) Right to RRES license on terms and

conditions
Pintado, Enrique (RES)

684 Peckam Dr., Whittier

Effective: 4/27/09

Violation: 490, 10177(b) Right to RRES license on terms and

conditions

RRES license suspended for 15 days

## Quijano, Victor Hugo (RES)

PO Box 39007, Downey Effective: 3/16/09 Violation: 10177(k)

Right to RRES license on terms and

conditions

West Covina

## Ramos, Sergio Trinidad (RES)

2694 E. Garvey Ave. S #223,

Effective: 3/3/09 Violation: 490, 10177(b) Right to RRES license on terms and

conditions

## Rauh, Douglas Alan (RES)

39 Paradise Cove, Laguna Niguel Effective: 4/22/09

Violation: 10177(f)

Right to RRES license on terms and

conditions

#### Romero, Daniel Louis (RES)

2547 Coolidge Ave., Los Angeles Effective: 5/26/09

Violation: 10177(b)

Right to RRES license on terms and

conditions

## Sigman, Kimberly Ann (RES)

3843 Longview Valley Rd., Sherman Oaks

Effective: 4/14/09 Violation: 490, 10177(b) Right to RRES license on terms and conditions

## Velasquez, Pascual Joseph (REB)

3814 Park Balboa Ave., Orange

Effective: 4/6/09 Violation: 490, 10177(b) Right to RREB license on terms and conditions

## Wilson, Westley Allen (REB)

1244 W. Avenue H4, Lancaster

Effective: 5/27/09 Violation: 490, 10177(b) Right to RREB license on terms and

conditions

## OAKLAND REGION

## Aziz, Nadim Akhtar (REB)

1477 Lesher Ct., San Jose Effective: 4/30/09

Violation: 10130, 10137, 10177(d)(h) Right to RREB license on terms and conditions

Burnham, Verna Lee (RES)

5942 MacArthur Blvd. #B, Oakland

Effective: 3/12/09 Violation: 10176(a)(b)(i) Right to RRES license on terms and conditions

## Fang, Wilson C. (REB)

874 D Blossom Hill Rd., San Jose

Effective: 4/16/09

Violation: 2731, 10159.5, 10177(d)(g) Right to RREB license on terms and

conditions

## Frost, Robin Paula (RES)

PO Box 783, Clayton

Effective: 4/16/09 Violation: 10177(g)

Right to RREB license on terms and conditions

### Kim, Thomas (REB)

1265 El Camino Real, Ste. 109,

Santa Clara Effective: 5/26/09

Violation: 2831, 10240, 10177(d) Right to RRES license on terms and conditions

## Lyons, Gregory Steven (REB)

1 Lakeside Dr. #909, Oakland Effective: 3/11/09 Violation: 490, 10177(b) Right to RRES license on terms and

## Mendaros, Edwin Devera (REB)

5980 Stoneridge Dr., Ste. 117, Pleasanton

Effective: 3/24/09

conditions

Violation: 2740, 10159,2, 10177(d)(h) Right to RREB license on terms and conditions

## Mott, William Henry III (REB)

3619 E. Laurel Creek Dr., San Mateo

Effective: 4/23/09

Violation: 2831, 2831.1, 2832, 2950, 2951, 10145, 10159.5, 10176(e), 10177(d)(h), 10234, 10240, 10241

Right to RRES license on terms and conditions

## Negga, Yohannes (RES)

PO Box 62313, Sunnyvale Effective: 5/28/09 Violation: 490, 10177(b) Right to RRES license on terms and conditions

## Ramsdell, Susan Michele (RES)

5218 Henderson Ct., Antioch Effective: 4/15/09

Violation: 10176(a)(b)(i), 10177(g)(j) Right to RRES license on terms and

conditions

## SACRAMENTO REGION

## Kerner, Mark Stephen (RES)

2564 Crown Dr., El Dorado Hills Effective: 5/19/09 Violation: 490(a), 10177(b) Right to RRES license on terms and

conditions

## Wright, Constance Helen (REB)

1166 Esplanade, Ste. 2, Chico Effective: 3/11/09 Violation: 10176(a), 10177(j) Right to RRES license on terms and conditions

## SAN DIEGO REGION

## Fernstrom, Kris Emil (RES)

1621 Ann Arbor Ct., San Jacinto Effective: 3/17/09 Violation: 490, 10177(b) Right to RRES license on terms and conditions

## Kurtin, Jon Robert (REB)

8091 Run of the Knolls, San Diego Effective: 3/11/09

Violation: 10177(f)

Right to RREB license on terms and

conditions

## McNeill, Frank J. (REB)

2550 5th Ave., Ste. 172 & 115, San Diego

Effective: 3/10/09 Violation: 490, 10177(b) Right to RRES license on terms and conditions

#### Phillips, Janina Naomi (RES)

559 Botan St., Perris Effective: 3/17/09 Violation: 10177(f)(j) Right to RRES license on terms and conditions

#### Plocher, John Mark (REB, REO)

6117 Brockton Ave., Ste. 203, Riverside

Effective: 5/29/09

Officer of: Western Security Realty, Inc. Violation: 10159.2, 10177(h) Right to RREB license on terms and conditions

#### Robinson, Ruchell LeVon (REB)

4867 Seascape Dr. Oceanside Effective: 5/12/09 Violation: 490, 10177(b) Right to RREB license on terms and

#### Western Security Realty, Inc. (REC)

6117 Brockton Ave., Ste. 203, Riverside

Effective: 5/29/09

conditions

Violation: 2831.2, 2832.1, 2834, 10145,

10176(g), 10177(d) Right to RREC license on terms and conditions

## Zazo, Micheale Robbin (RES)

502 Beach St., Encinitas Effective: 5/14/09 Violation: 490, 10177(b)

Right to RRES license on terms and conditions

## SUSPENDED

## LOS ANGELES REGION

Cole, Linda Eva (REB)

600 E. Ocean Blvd., Ste. 901,

Long Beach Effective: 3/30/09

Violation: 2832(d), 10145, 10177(d)(h)

Suspended for 60 days

## Minor, Sky R. (REB, REO)

3255 Cahuenga Blvd., Ste. 300, Los Angeles Effective: 3/16/09 Officer of: Clear Sky Lending

Violation: 10177(g) Suspended for 60 days

## OAKLAND REGION

## Kilpatrick, James Anastasy (REB)

3645 Grand Ave., Ste. 303, Oakland

Effective: 5/18/09

Violation: 2726, 2832(a), 2834, 10145, 10148, 10160, 10161.8(b), 10165, 10177(d)

Suspended for 60 days

## SUSPENDED WITH **STAY**

## LOS ANGELES REGION

## Alvarado, Martin (REB)

1044 W. Town & Country Blvd., Orange

Effective: 4/9/09

Violation: 2725, 2831, 2831.1, 2831.2, 2832(a)(e), 2950(d), 10145,

10177(d)(h)

Suspended for 60 days—stayed for 2 years on terms and conditions

#### Bennett, Randell K. (REB, REO)

901 Harvey Dr., Brea Effective: 5/13/09

Officer of: Golden State Financial

Services, Inc. Violation: 10177(g)

Suspended for 45 days—30 days stayed for 2 years on terms and conditions

## Blae, Jenny (RES)

PO Box 2787, North Hills Effective: 5/13/09 Violation: 10177(g)

Suspended for 60 days-30 days stayed for one year on terms and conditions

## Cara, Anthony P. (REB, REO)

2301 Lake Center Dr., Ste. 345/CFA, Lake Forest

Effective: 5/13/09

Officer of: Hartford Mortgage Services,

Violation: 10145, 10177(d), 10236.4

## Suspended for 90 days-45 days stayed for 2 years on terms and conditions

Cirrito, Michael David (REB, REO) 1095 Bonita Ave., La Verne

> Effective: 3/11/09 Officer of: Investors Trust Realty Group

Violation: 10177(g)

Suspended for 30 days—stayed for one

## year on terms and conditions Dalsimer, Robert Edward (REB, REO)

23332 Mill Creek Rd. Ste. 115,

Laguna Hills Effective: 5/14/09 Officer of: Incore Group, Inc. Violation: 2831, 2840, 10145, 10159.2,

10177(d)(g)(h), 10240 Suspended for 60 days-stayed for 2 years on terms and conditions

## Evans/Sipes, Inc. (REC)

1500 Palma Dr., Ventura Effective: 5/29/09

Violation: 2832(e), 2950(d), 10145,

10177(d)(g) Suspended for 60 days—stayed for 2

## years on terms and conditions

First Choice Realty and Mortgage (REC) 6250 Seabourne Dr., Huntington Beach

Effective: 4/1/09 Violation: 10177(g)

Suspended for 60 days-30 days stayed for 2 years on terms and conditions

year on terms and conditions

920 Kline St., Ste. 202, La Jolla

Gorman, Randall Scott (REB, REO)

Pioneer Financial Corporation (REC) Funk and Tracz Enterprises, Inc. (REC) Marcell, John Thomas (REB, REO) Effective: 4/6/09 237 E. Palmdale Blvd., Ste. C, Palmdale 2335 W. Foothill Blvd., Ste. 18, Upland 18838 Norwalk Blvd., Artesia Violation: 2831, 10176(f), 10177(d)(g) Effective: 3/19/09 Effective: 4/2/09 Effective: 5/13/09 (h), 10240, 10241 Violation: 2832(a), 2834, 10137, 10145, Officer of: Better Mortgage Brokers, Violation: 2840, 10240, 10177(d) Suspended for 90 days-stayed for 1 10177(d), 10240 Inc. Suspended for 60 days-stayed for 2 year on terms and conditions Suspended for 60 days-stayed for 2 Violation: 2831, 2831.1, 2832(a), 10145, years on terms and conditions Etemad, Edward Khosrow (REB) 10159.2, 10177(d)(h), 10240 5711 Ohana Place, Pleasanton RMCER Corporation (REC) years on terms and conditions Funk, Michael Dale (REB, REO) Suspended for 30 days—stayed for 2 13405 Artesia Blvd., Ste. 100, Cerritos Effective: 3/11/09 237 E. Palmdale Blvd., Ste. C, Palmdale years on terms and conditions Effective: 5/13/09 Violation: 2831,2831.1, 2831.2, 2835, McMenamin, Sinead Martina (RES) Effective: 3/19/09 Violation: 2832(d), 10145, 10177(d) 2970, 2972, 10146, 10176(e), Officer of: Funk and Tracz Enterprises, 1 Park Plaza, 6th Floor, Irvine Suspended for 60 days-stayed for 2 10177(d) Effective: 4/1/09 years on terms and conditions Suspended for 60 days—stayed for 2 Inc. Violation: 2832(a), 2834, 10137, 10145, Sherman, Alan Lee (REB, REO) Violation: 10177(g) years on terms and conditions 10177(d), 10240 Suspended for 60 days—30 days stayed 19 Hubbard Way, Trabuco Canyon SACRAMENTO REGION Suspended for 60 days-stayed for 2 for 2 years on terms and conditions Effective: 4/3/09 New Day Trust Mortgage (REC) A P M Realty Services, Inc. (REC) years on terms and conditions Officer of: Datacom Investment Granada Hills Assets and Investments 15520 Rockfield Blvd., Ste. D, Irvine Company, Inc. 3336 Bradshaw Rd. #145, Sacramento Effective: 3/3/09 Management, Inc. (REC) Effective: 4/23/09 Violation: 2840, 2846, 10145, 10175, Violation: 2715, 2831, 2831.2, 2832.1, 19420 Business Center Dr., Ste. 107, Violation: 2832(d), 10145, 10177(d)(g), 10177(d)(g), 10232(e), 10145, 10177(d) Northridge 10240 10232.4, 10232.5, 10234, Suspended for 90 days—stayed for 2 Effective: 5/15/09 Suspended for 60 days—30 days stayed 10238(1)(a)(d)(f)(1)(g), years on terms and conditions Violation: 2726, 2753, 2831, 2831.1, for 2 years on terms and conditions 10240, 4973(b)(1)(e)(k)(1) 2832(a), 2835, 10145, 10148, New Generation Realty, Inc. (REC) Suspended for 60 days-stayed for 1 Champlin, Mark Alan (REB) 550 N. Palora Ave., Ste. A, Yuba city 10160, 10161.8, 10176(a)(e), 9920 Lakewood Blvd., Downey year on terms and conditions Effective: 3/24/09 Sipes, Michael Grant (REB, REO) Effective: 5/22/09 10177(d)(g) Suspended for 60 days—30 days stayed Violation: 2725, 2831, 2831.1, 2831.2, 1500 Palma Dr., Ventura Violation: 10137, 10177(h) Suspended for 100 days-stayed for 2 for 2 years on terms and conditions 2832(a), 2950(d), 10145, Effective: 5/29/09 years on terms and conditions Hernandez, Francisco Guillermo (REB, 10177(d), 10240 Officer of: Evans/Sipes, Inc. Friar, Sally Lee (REB) Suspended for 60 days—30 days stayed Violation: 10159.2, 10177(h) REO) 3336 Bradshaw Rd. #145, Sacramento 8141 East 2<sup>nd</sup> St., Ste. 620, Downey for 2 years on terms and conditions Suspended for 90 days—stayed for 2 Effective: 3/3/09 Effective: 5/22/09 Olarte, Napoleon B. (REB, REO) years on terms and conditions Officer of: New Generation Realty, Inc. 19420 Business Center Dr., Ste. 107, South Bay Brokers Incorporated (REC) Violation: 10159.2, 10177(d)(g)(h) Suspended for 90 days—stayed for 2 Violation: 2725, 2831, 2831.1, 2831.2, Northridge 2501 N. Sepulveda Blvd., 2nd Fl., years on terms and conditions Manhattan Beach 2832(a), 2950(d), 10145, Effective: 5/15/09 Johnson, Ray Richard (RES) 10177(d), 10240 Officer of: Granada Hills Assets and Effective: 5/13/09 PO Box 8145, 13597 Patricie St., Suspended for 60 days—stayed for 2 Investments Management, Violation: 10177(g) years on terms and conditions Suspended for 15 days—suspension Red Bluff Hu, Grace C. (REB, REO) Violation: 2726, 2753, 2831, 2831.1, stayed Effective: 3/9/09 Violation: 10130, 10145(c), 10177(d) 13405 Artesia Blvd., Cerritos 2832(a), 2835, 10145, 10148, Terracciano, Peter J. (REB, REO) Suspended for 60 days—stayed for 2 Effective: 5/13/09 10160, 10161.8, 10176(a)(e), 43832 20th St., West, Lancaster Officer of: Pioneer Financial 10177(d)(g) Effective: 5/15/09 years on terms and conditions Johnson, Teresa Louise (RES) Suspended for 60 days—30 days stayed Corporation Officer of: Palm-Lan Real Estate 13597 Patricie St., Red Bluff **RMCER Corporation** for 2 years on terms and conditions Agents Company Palm-Lan Real Estate Agents Company Violation: 2831, 2832, 2835, 2950, Effective: 3/9/09 Violation: 2832(d), 2840, 10145, 10145, 10159.5, 10177(d)(g) Violation: 10130, 10145(c), 10177(d) 10159.2, 10177(d)(h), 43832 20th St. West, Lancaster Suspended for 60 days—stayed for 2 10240 Suspended for 90 days—stayed for 2 Suspended for 60 days-stayed for 2 Effective: 5/15/09 years on terms and conditions years on terms and conditions Singal, Suneet (REB) Tindimwebwa, Issy Kanyubure (REB) years on terms and conditions Violation: 2831, 2832, 2835, 2950, 101 Barnhart Cir., Sacramento Johnson, Patricia Ann (REB) 10145, 10159.5, 10177(d)(g) 12070 Telegraph Rd., Ste. 360, 1995 N. Waterman Ave., Suspended for 90 days—stayed for 2 Santa Fe Springs Effective: 3/16/09 Violation: 10159.2, 10177(h) years on terms and conditions Effective: 5/22/09 San Bernardino Suspended for 90 days—stayed for 2 Effective: 5/28/09 Pavlov, Alexei V. (REB, REO) Violation: 2725, 2831, 2831.1, 2831.2, years on terms and conditions Violation: 2731, 2832(d), 10145, 6250 Seabourne Dr., Huntington Beach 2832(a), 2950(d), 10145, Syme, David Michael (REB) 10177(d) Effective: 4/1/09 10177(d), 10240 2237 River Plaza Dr., Ste. 359, Suspended for 60 days—30 days stayed Officer of: First Choice Realty and Suspended for 60 days—stayed for 2 for 2 years on terms and conditions Mortgage years on terms and conditions Sacramento Effective: 3/16/909 Kelley, Alan Jay (REB, REO) Violation: 10177(g) Van Zanten, James D. (REB, REO) Violation: 10159.2, 10177(h) Suspended for 60 days—30 days stayed 320 Marwood Ave., Fullerton 2501 N. Sepulveda Blvd., 2nd Fl., Effective: 4/29/09 for 2 years on terms and conditions Manhattan Beach Suspended for 90 days—stayed for 2 Petri, Nurit (REB, REO) years on terms and conditions Officer of: Pacific Financial Lending Effective: 5/13/09 24100 Calabasas Rd., Calabasas Officer of: South Bay Brokers Corp. SAN DIEGO REGION Violation: 10162, 10177(d) Effective: 3/30/09 Incorporated Choice Estates, Inc. (REC) Suspended for 30 days—stayed for 2 Officer of: First City Funding Violation: 10177(h) 409 Indian Wells Rd., Banning years on terms and conditions Violation: 2725, 2831, 2831.1, 2832.1, Suspended for 15 days—suspension Effective: 5/14/09 Lueker, Marilyn Lou (REB, REO) 2834, 2835, 2950(h), 10145, stayed Violation: 10177(g) 2540 E. Highland Ave., Highland 10159.2, 10176(g), 10177(d) OAKLAND REGION Suspended for 30 days-stayed for one Effective: 5/14/09

(g)(h)

years on terms and conditions

Suspended for 60 days-stayed for 2

Alvidera, Romeo Felisco (REB)

Hayward

1629 Industrial Parkway West,

Officer of: Choice Estates, Inc.

year on terms and conditions

Suspended for 30 days-stayed for one

Violation: 10177(g)

Effective: 4/23/09

Officer of: New Day Trust Mortgage

Violation: 2832(d), 10145, 10159.2,

10177(d)(g)(h), 10240

Suspended for 60 days—30 days stayed for 2 years on terms and conditions

Land Resource Investments, Inc. (REC)

5892 Magnolia Ave., Riverside

Effective: 3/24/09

Violation: 10177(c)(d), 11022

Suspended for 60 days-stayed for 2 years on terms and conditions

Moreno Valley Realty, Inc. (REC)

23580 Sunnymead Blvd., Moreno Valley

Effective: 5/25/09

Violation: 2831, 2831.1, 2831.2, 2832,

10177(d)

Suspended for 60 days—stayed for 2

years on terms and conditions

Rupe, Kenneth Paul (REB)

13967 Hwy. 94 #201, Jamul

Effective: 5/26/09

Violation: 2725, 10177(d)(h)

Suspended for 2 years—suspension

staved

Rural Financial Services, Inc. (REC)

13967 Hwy. 94 #201, Jamul

Effective: 5/26/09

Violation: 2831, 2831.1, 2831.2, 2834,

10145, 10177(d)

Suspended for 2 years—suspension

stayed

Titgen, Ronald Lee (RES)

409 Indian Wells Rd., Banning

Effective: 5/14/09

Violation: 10177(g)

Suspended for 30 days-stayed for one

year on terms and conditions

## LICENSE SURRENDER

(licenses voluntarily surrendered per B&P Code \$10100.2 during an administrative action/investigation)

#### FRESNO REGION

Breen, Kevin (RES)

1830 S. Mooney Blvd., Ste. C, Visalia

Effective: 5/26/09

Winston, Matthew (RES)

11511 Shanklin St., Bakersfield

Effective: 3/3/09

## LOS ANGELES REGION

Brent, Anna Marie (RES)

400 W. Orangethorpe 203-D, Fullerton

Effective: 5/26/09

Citicom Commercial Real Estate, Inc.

(REC)

PO Box 7399, Redlands

Effective: 5/18/09

Clear Sky Lending (REC)

1954 Hillhurst #171, Los Angeles

Effective: 3/16/09

Danyko, Donald Alexander (RES)

PO Box 503, Tustin Effective: 5/20/09

#### Doyle, Joanne Louise (RES)

5178 Sky Ridge Dr., Glendale Effective: 3/10/09

First Mortgage of America, Inc. (REC)

2911 S. Bristol St., Santa Ana

Effective: 4/21/09

Golden State Financial Services, Inc. (REC)

901 Harvey Dr., Brea Effective: 5/13/09

Howell, Doyle Clinton Jr. (REB, REO)

4774 Phelan Rd., Ste. 5, Phelan

Effective: 4/30/09

Officer of: Phelan Financial Services, Inc., Phelan Escrow, Inc.

Investors Trust Realty Group (REC)

1095 Bonita Ave., La Verne Effective: 3/11/09

Kook Min Finance, Inc. (REC)

3435 Wilshire Blvd. #1105, Los Angeles

Effective: 5/5/09

Lee, Kwan (REB, REO)

3700 Wilshire Blvd. Ste. 880.

Los Angeles

Effective: 5/5/09

Officer of: Kook Min Finance, Inc.

Leggitt, Jason Derek (RES)

610 Anacapa St., Santa Barbara Effective: 5/4/09

Patterson, Thomas Harold (REB)

6176 Trappeto Dr., Fontana

Effective: 4/29/09

Phelan Escrow, Inc. (REC) 4774 Phelan Rd., Ste. 6, Phelan

Effective: 4/30/09

Phelan Financial Services, Inc. (REC)

4774 Phelan Rd., Ste. 5, Phelan

Effective: 4/30/09

Pope Financial Center, Inc. (REC)

800 S. Milliken Ave., Ste. H, Ontario

Effective: 5/27/09

Pope Mortgage & Associates, Inc. (REC) 800 S. Milliken Ave., Ste. H, Ontario

Effective: 5/27/09

Pope, Paul N. (REB, REO)

800 S. Milliken Ave., Ste. H, Ontario

Effective: 5/27/09

Officer of: Pope Mortgage & Associates, Inc., Pope Financial

Center, Inc.

Richards, William S. (RES)

1654 E. Alvin Ave., Santa Maria

Effective: 4/30/09

The Firm-Loans Insurance & Investments,

Inc. (REC)

10374 Trademark St.,

Rancho Cucamonga

Effective: 3/31/09

Weiss, Barry B. (RES)

4270 Satsuma Dr., Toluca Lake

Effective: 3/11/09

Wolfe, Gerald L. (REB)

8001 Irvine Center Dr., 4th Floor, Irvine

Effective: 4/21/09

OAKLAND REGION

Atlantic Bancorp of California (REC)

5980 Stoneridge Dr. Ste. 117, Pleasanton

Effective: 3/24/09

Atlantic Financial Mortgage, Inc. (REC)

5776 Stoneridge Mall Rd., Ste. 338,

Pleasanton Effective: 3/24/09

Aziz Industries (REC)

1477 Lesher Ct., San Jose

Effective: 4/30/09

**Bay Funding Corporation (REC)** 

3619 E. Laurel Creek Dr., San Mateo

Effective: 4/23/09

**Bay Funding Financial Corporation (REC)** 

3619 E. Laurel Creek Dr., San Mateo

Effective: 4/23/09

Carson, Tracy Lee (RES)

151 Revere Ave., Hayward

Effective: 3/20/09

Choyce, Dionne Edward (REB)

5012 Escalon Circle, Richmond Effective: 3/24/09

Crain, Richard Steven (REB)

770 Kiely Blvd., Ste. C, Santa Clara

Effective: 5/14/09

Cunnane, Francis Xavier III (REB)

3806 Sebastopol Rd., Santa Rosa

Effective: 5/26/09

Janet Financial (REC) 770 Kiely Blvd., Ste. C3, Santa Clara

Effective: 5/14/09

Landmark Realty Corporation (REC)

5012 Escalon Circle, Richmond

Effective: 3/24/09

Lee, Julie Yang (RES) 1327 Taraval St., San Francisco

Effective: 3/19/09

Montes, A. Elizabeth (RES)

2415 San Ramon Valley Blvd.,

San Ramon

Effective: 4/8/09

Mortgagexl Corporation (REC) 3130 Crow Canyon Pl, Ste. 180,

San Ramon

Effective: 3/16/09

Real Estate Experts (REC)

40795 Las Palmas Ave., Fremont

Effective: 4/30/09

Rocha, Janet Kaye (RES)

894 Peppertree Ct., Santa Clara Effective: 5/14/09

SACRAMENTO REGION CMXL Corporation (REC)

1300 National Dr., Ste. 150, Sacramento Effective: 3/16/09

Peters, Nadine (RES)

1736 Apache, South Lake Tahoe Effective: 5/21/09

SAN DIEGO REGION Ohlsson, Dennis Belter (RES)

1617 Hawk Ridge Pl., Escondido Effective: 4/23/09

Tuck, Gregory William (RES)

24885 Whitewood Rd., #101A, Murrieta Effective: 4/27/09

Chilcote, James Roland (REB)

11599 Bartlett Dr., Adelanto

Effective: 5/12/09 Violation: 10177(g)

OAKLAND REGION

Pham, Leon (REB)

33584 Alvarado-Niles Rd., Union City

Effective: 4/14/09

Violation: 2831.2, 2834

SAN DIEGO REGION

Boecker, Theodore James (REB, REO)

23580 Sunnymead Blvd., Moreno Valley

Effective: 5/25/09

# **INDEFINITE**

**SUSPENSIONS** (under Recovery Acct provisions)

LOS ANGELES REGION

Castaneda, John Manuel (RES)

830 N. Wilcox Ave., Montebello

Effective: 3/30/09

Davis, John Corry (RES) 28 Rose Trellis, Irvine

Effective: 04/17/09

Farias, Ruth Georgenne (REB)

131 N. Tustin Ave., Ste. 210, Tustin

Effective: 05/28/09

Larsen, Richard Arlen (RES)

2539 Lone Jack Rd., Encinitas Effective: 04/13/09

Larsen, Richard Arlen (RES)

2539 Lone Jack Rd., Encinitas Effective: 04/17/09

OAKLAND REGION

Bullard, Rodney Alonzo (REB) 4935 Bridle Way, Antioch

Effective: 5/12/09 Primewest Residential Loans, Inc. (REC)

P.O. Box 2040, Dublin Effective: 4/09/09

SACRAMENTO REGION

Anyanwu, Katrina Chiamaka (RES) P.O. Box 668, Stockton

Effective: 4/21/09 King's Way United, Inc. (REC)

525 E. Main, Stockton Effective: 4/21/09



## PUBLIC REPROVAL

LOS ANGELES REGION

# Cal30 expands the reach of CalHFA

Provided by the California Housing Finance Agency

The California Housing Finance Agency is pleased to announce the introduction of the Cal30 first mortgage loan. Cal30 combines the predictability of a low fixed interest rate with the attainability of an achievable credit score. This new loan program is available for eligible first-time homebuyers across the entire state, offering fixed mortgage payments for the life of the loan - with no changes in the monthly payment and no surprises for borrowers. Cal30 marks a return to California-wide lending after a brief period in which CalHFA concentrated on REO properties.

"We are eager to use Cal30 and our other assistance programs to help meet the housing needs of California families," said Steve Spears, Acting Executive Director of CalHFA. "While the financial market turmoil continues and California faces unique challenges economically, there is perhaps no more important time for our agency to work on behalf of families statewide."

"Because of the decline in real estate prices, the number of Californians who can now afford to buy their first home is twice what it was at this same time last year," Spears said. "CalHFA is excited to introduce this new program as we begin to mark National Homeownership Month and recognize that homeownership enhances entire communities."

To use CalHFA's programs, home-buyers must meet certain income and sales price guidelines for low and moderate income families. The guidelines are set according to county and are quite generous in most areas. For example, a family of four or more in Santa Clara County could use CalHFA's programs if the household income is \$126,600 or less and the home being purchased is \$637,645 or less.

"Cal30 is a positive step forward for CalHFA to be able to again offer a safe, 30-year mortgage to the market," Spears said. "As the financial markets improve, we will continue to identify additional opportunities to assist first-time homebuyers."

CalHFA will also be working closely with lenders and loan officers to shorten processing times on Cal30 and our other loan programs. Cal30 can be combined with other forms of CalHFA assistance, including the California Homebuyer's Downpayment Assistance Program and Affordable Housing Partnership Program.

For information on Cal30 and other ways CalHFA can help first-time homebuyers, please visit www. calhfa.ca.gov.

# Update on SAFE Mortgage Licensing Act

In the Spring 2009 issue of the Mortgage Loan Bulletin and the Summer 2009 issue of the Real Estate Bulletin we discussed the Secure and Fair Enforcement Mortgage Licensing Act (SAFE Act) of the Housing and Economic Recovery Act of 2008. The bill was signed into law on July 30, 2008 to enhance consumer protection and reduce fraud in mortgage loan transactions. SAFE requires all 50 states and 5 territories to put into place a licensing system for mortgage loan originators that meets the minimum requirements of the SAFE Act. We reported that the Conference of State Bank Supervisors (CSBS) and the American Association of Residential Mortgage Regulators (AARMR) created, and will maintain, the Nationwide Mortgage Licensing System and Registry (NMLS&R) to streamline the licensing process with oversight by the Department of Housing and Urban Development (HUD). The NMLS&R will contain a single license record for each mortgage loan lender, broker, branch and mortgage loan originator which can be used to apply for, amend, and renew a license

The SAFE Act mandates that each person who meets the definition of a mortgage loan originator must meet certain minimum pre-licensing and continuing education requirements in order to be licensed in any state. Each person must also take and pass a test consisting of a national component and a state component. Those tests are currently being developed and will be required in addition to the real estate salesperson or broker examination. Each mortgage loan originator will be required to provide fingerprints to the NMLS&R to obtain criminal background histories through the FBI and must authorize NMLS&R to obtain an independent credit

Continued on page 12

## Commercial loan modifications Continued from page 1

to ensure that the broker performs all of the promised services or makes appropriate refunds to the clients (principals). If approached for referrals by a company that purports to be in the commercial loan modification business, licensees must be cautious. If a licensee makes such a referral and the consumer is victimized or harmed by that company, the licensee may be at risk of being investigated by the DRE for potential violations of the Real Estate Law. Licensees have a duty to determine that the company is properly licensed (or has a bona fide exemption) and, if charging advance fees, that the company has completed the review process by DRE. A list of those brokers who have completed the review process is available on the DRE Web site by clicking on News Flash. Brokers wishing to submit an advance fee contract for commercial loan modification services should consult "The Essential Elements of an Advance Fee Agreement" available on the DRE's Web site under the Industry section. The major difference between a residential loan modification and

a commercial loan modification is that in a commercial loan modification there is no legal prohibition which would prevent a licensee from collecting an advance fee from a principal where a Notice of Default has been recorded against the property.

To apply for a "no objection" letter, the broker must submit the proposed agreement, sample verified accounting (B&P §10146) and any advertising or promotional materials that may be used to the DRE's Mortgage Loan Activities Unit. The DRE's sample advance fee contract and sample verified accounting format for residential loan modification services may be consulted as a basis for drafting a commercial agreement. Brokers should also provide a cover letter stating they are submitting an advance fee contract for commercial loan modifications.

Please direct any questions about this article to the Mortgage Loan Activities Unit at (916) 227-0770. More information regarding advance fee contracts and the address for submission may be found on the DRE's Web site under the "Industry" Tab.



Official Publication CALIFORNIA DEPARTMENT OF REAL ESTATE P.O. Box 187000 Sacramento, California 95818-7000

## Update on SAFE Act Continued from page 11

report from a consumer reporting agency. The SAFE Act also mandates mortgage call reports, reporting of enforcement actions, and certain public access.

When registering with the NMLS&R, each person will be issued a unique identifier. This unique identifier will not replace the real estate license identification number but will allow information to be shared among states in the event of complaints and/or disciplinary actions. It is anticipated that the Department of Real Estate will issue an endorsement as part of the real estate licensee's broker or salesperson license for those persons engaging in mortgage loan activities. Each mortgage loan originator would hold a California real estate license plus the endorsement. The endorsement will be renewed annually while the real estate license will remain on a four-year renewal cycle.

Two bills, Senate Bill 36 (Calderon) and Assembly Bill 34 (Nava), were introduced this year in the state legislature to implement the SAFE Act in California. SB 36 passed both houses, is enrolled and on its

way to the Governor's desk for signature, while AB 34 failed passage in the Senate. Information on these bills can be found at <a href="www.leginfo.ca.gov">www.leginfo.ca.gov</a>. If the Governor signs SB 36 into law, the Department of Real Estate will begin transitioning to the NMLS&R on March 1, 2010 with endorsements being issued after that date. The Department of Corporations is also working to implement a SAFE-compliant licensing system for all mortgage loan originators under the California Finance Lenders Licensing Law (CFL) and California Mortgage Loan Act (Mortgage Bankers).

Details regarding pre-licensing education and testing for existing real estate licensees who would apply for the SAFE mortgage loan originator endorsement as well as the fees involved are still being discussed and will be provided at a later date. You can find much more information on the SAFE Act and NMLS&R at www.stateregulatoryregistry.org/NMLS and at www.csbs.org. Questions can also be directed to the Mortgage Loan Activities Unit at (916) 227-0770.

# Real Estate Bulletin

**FALL 2009** 

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Beware of hiring unlicensed contractors!

Cal30 expands the reach of CalHFA

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## DEPARTMENT OF REAL ESTATE — PRINCIPAL OFFICE

We're located at: 2201 Broadway, Sacramento, 95818-2500 Mailing Address: P.O. Box 187000, Sacramento, 95818-7000

## Primary Telephone Numbers

| Consumer Information          | 916-227-0864 |
|-------------------------------|--------------|
| Mortgage Loan Activities      | 916-227-0770 |
| General Licensing Information | 877-373-4542 |
| Examinations                  | 877-373-4542 |

## CALIFORNIA RELAY TELEPHONE SERVICE

(For the deaf and hearing impaired)
From TDD phone.....