

September 10, 2023

Open Letter to the California Department of Real Estate

I am writing to bring your attention to RealEstateBooksAl.com - an innovative new Al-powered knowledge base that would significantly benefit the people of California as well as advance the mission of the Department of Real Estate (DRE). RealEstateBooksAl.com accomplishes this through greater democratization of real estate information and knowledge. And by "democratization", I don't mean simply making information *available* (it's already available), I mean making it *useful*.

This system not only provides open access to all DRE documents - it allows everyday Californians to make practical use of this information through conversational AI. The chatbot can explain complex regulations in simple, plain language on demand. This represents a true democratization of knowledge, not just raw information.

RealEstateBooksAl.com also promotes transparency and accountability by making the entire body of DRE publications searchable and understandable. Consumers can easily verify regulations and rules.

The system delivers better, faster and cheaper public access to real estate expertise. It provides 24/7 self-service at no cost, freeing up DRE staff resources. Users can get instant explanatory responses to cited regulations, as many times as needed.

While I have extensive AI knowledge, I cannot anticipate every real estate question users may ask. The AI chatbot handles novel inquiries and explains citations in multiple ways until the user has full comprehension. This "learn to learn" ability is what makes RealEstateBooksAI.com truly useful. To make it even better, it would be helpful to have a conversation with the DRE who has experience in just this type of public support.

In summary, this system uniquely combines open access, conversational AI, and on-demand explanations to make real estate knowledge accessible to all. It is the embodiment of the DRE's public interest mission for the 21st century.

I welcome the chance to further demonstrate how RealEstateBooksAl.com can empower Californians, enhance transparency, and help the DRE leverage Al in service to the people of this great state. But, this requires **connecting** with the DRE. My goal is to collaborate to ultimately provide this educational resource to the public. I hope this letter finds its way to someone at the DRE who shares this sentiment.

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RealEstateBooksAI.com

Benefits to the Public:

- Provides 24/7 access to important real estate information and education
- Allows consumers to easily search DRE materials and ask questions in real-time
- Offers multi-lingual support to reach more Californians
- Empowers consumers to make more informed real estate decisions
- Includes all DRE documents reorganized in a user-friendly format
- Free public access to browse and keyword search documents
- Conversational chatbot for natural language queries
- Multi-lingual support in English, Spanish, Chinese, Korean and more
- Website, Email, SMS and API access available
- Export query history for future reference
- Text to SQL analytics of personal usage

Benefits to the DRE:

- Reduces staff time spent fielding consumer inquiries
- Increases transparency and accessibility of DRE publications
- Puts advanced AI technology to work for Californians
- Enhances DRE's reputation as an innovative, consumer-focused agency
- Provides 24/7 self-service options to free up DRE resources
- Reorganizes DRE documents into more user-friendly format
- Manages consumer inquiries 24/7 via conversational AI
- Expands reach to non-English speakers
- Provides new channels like Email, SMS and API access
- Enables analysis of usage data to improve publications

Thank you for your consideration,